

St. Joseph's Regional Medical Center  
5000 West Chambers Street  
Milwaukee, WI 53210  
(414) 447-2000

Type: GMS  
Control: Religious Organization  
Fiscal Year: 07/01/01 to 06/30/02

County: Milwaukee  
Analysis Area: Milwaukee County (2B)  
Volume Group: 7

Selected Utilization Statistics	FY 2002	All GMS Hospitals		Analysis Area 2B		Volume Group 7		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Occupancy Rate (%)									
Adult medical-surgical	71.2%	57.4%	1.24	68.7%	1.04	72.5%	0.98	. %	.
Obstetrics	57.7%	39.6%	1.46	49.4%	1.17	58.4%	0.99	. %	.
Pediatrics	31.2%	48.0%	0.65	72.4%	0.43	42.6%	0.73	. %	.
Total hospital	64.7%	55.9%	1.16	64.8%	1.00	68.8%	0.94	. %	.
Average Census (Patients)									
Adult medical-surgical	114	30.4	3.75	70.6	1.61	115	0.99	.	.
Obstetrics	39.3	3.9	10.2	9.1	4.34	14.5	2.71	.	.
Pediatrics	1.2	1.8	0.68	8.7	0.14	4.8	0.26	.	.
Total hospital	256.2	55.4	4.62	147.8	1.73	218.9	1.17	.	.
Average Length of Stay (Days)									
Adult medical-surgical	8.9	3.9	2.26	4.9	1.83	4.3	2.08	.	.
Obstetrics	3.2	2.4	1.35	2.8	1.15	2.4	1.33	.	.
Pediatrics	0.3	2.4	0.13	2.3	0.14	2.6	0.12	.	.
Total hospital	6.0	4.3	1.38	5.2	1.14	4.9	1.21	.	.
Surgical Operations									
Inpatient	3,524	1,424	2.47	2,986	1.18	5,392	0.65	.	.
Outpatient	7,598	3,187	2.38	4,999	1.52	9,551	0.80	.	.
Inpatient as % of all surgeries	31.7%	30.9%	1.03	37.4%	0.85	36.1%	0.88	. %	.
Outpatient Visits									
Non-emergency visits	106,072	75,046	1.41	159,158	0.67	223,693	0.47	.	.
Emergency visits	52,290	14,086	3.71	27,089	1.93	36,965	1.41	.	.
Full-time Equivalents (FTEs)									
Administrators	74.2	14.8	5.00	35.3	2.10	39.9	1.86	.	.
Nurses, licensed	562.6	160.1	3.51	349.3	1.61	591.6	0.95	.	.
Ancillary nursing personnel	339.6	54.3	6.25	140.5	2.42	208.2	1.63	.	.
All other personnel	875.9	384.2	2.28	731.8	1.20	1362.8	0.64	.	.
Total FTEs	1852.3	613.5	3.02	1256.9	1.47	2202.6	0.84	.	.
FTEs per 100 Patient Census (Adjusted)									
Administrators	18.4	14.6	1.26	15.6	1.18	11.4	1.61	.	.
Nurses, licensed	139.5	157.9	0.88	154.3	0.90	169.3	0.82	.	.
Ancillary nursing personnel	84.2	53.6	1.57	62.1	1.36	59.6	1.41	.	.
All other personnel	217.1	378.9	0.57	323.3	0.67	389.9	0.56	.	.
Total FTEs	459.1	605.0	0.76	555.3	0.83	630.2	0.73	.	.

Total Hospital:		Contract with:		Medicare-certified Swing Beds:		Newborn Nursery:	
Beds set up and staffed	396	Health maintenance		Beds set up and staffed	0	Bassinets	40
Discharges	15703	organization (HMO)	Yes	Discharges	0	Total births	3,802
Inpatient days	93,520	Preferred Provider		Inpatient days	0	Newborn days	7,860
		organization (PPO)	Yes				

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Inpatient Service Area

Inpatient Service Area	Level of Service*	Beds Set Up and Staffed 06/30/02	Discharges and Transfers**	Patient Days of Care	Occupancy Rate (%)	Average Census (Patients)	Average Length of Stay (Days)
General Medical-Surgical:							
Adult medical-surgical, acute	1	160	4,676	41,600	71.2%	114	8.9
Orthopedic	2	0	0	0	. %	0.0	.
Rehab. and physical medicine	1	49	925	11898	66.5%	32.6	12.9
Hospice	2	0	0	0	. %	0.0	.
Acute long term care	4	0	0	0	. %	0.0	.
Other acute	5	0	0	0	. %	0.0	.
Pediatric, acute	1	4	1,459	456	31.2%	1.2	0.3
Obstetrics	1	68	4,416	14327	57.7%	39.3	3.2
Psychiatric	3	0	0	0	. %	0.0	.
Alcoholism/chemical dependency	3	0	0	0	. %	0.0	.
ICU/CCU:							
Medical-surgical intensive care	2	0	0	0	. %	0.0	.
Cardiac intensive care	2	0	0	0	. %	0.0	.
Pediatric intensive care	5	0	0	0	. %	0.0	.
Burn care	5	0	0	0	. %	0.0	.
Mixed intensive care	1	24	3,057	5,482	62.6%	15.0	1.8
Step-down (special care)	2	0	0	0	. %	0.0	.
Neonatal intensive/intermediate care	1	63	647	14709	64.0%	40.3	22.7
Other intensive care	5	0	0	0	. %	0.0	.
Subacute care	1	28	500	5,048	49.4%	13.8	10.1
Other inpatient	5	0	0	0	. %	0.0	.

Note: data should be used only in rows; do not summarize columns.

\* 1=Provided-Distinct Unit, 2=Provided-Not Distinct Unit, 3=Available in Network, 4=Contracted, 5=Service Not Provided.

\*\* Transfers, which may be estimated, refer only to those between units.

Occupation	Number Full-Time	Number Part-Time	Number FTE	Occupation	Number Full-Time	Number Part-Time	Number FTE
Administrators/asst. administrators	73	2	74.2	Radiological services personnel	90	80	123.3
Physicians and dentists	1	0	1.0	Occupational therapists	15	27	22.3
Medical and dental residents	11	0	11.0	Occupational therapy assistants/aides	6	2	6.9
Registered nurses	314	491	560.2	Physical therapists	16	22	24.2
Certified nurse midwives	0	0	0.0	Physical therapy assistants/aides	17	12	19.2
Licensed practical nurses	1	2	2.5	Recreational therapists	8	2	8.5
Ancillary nursing personnel	207	359	339.6	Psychologists	0	0	0.0
Physician assistants	0	1	0.5	Social workers	10	6	12.1
Nurse Practitioners	0	0	0.0	All other health professionals	132	88	167.9
Medical records personnel	12	4	13.5	All other personnel	349	183	417.6
Pharmacy personnel	30	38	47.9				
Clinical laboratory personnel	0	0	0.0	TOTAL	1292	1319	1852.3

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Income Statement		Assets		Liabilities and Fund Balances	
Gross patient revenue	\$482,787,499	Cash and cash equivalents	\$123,735	Current liabilities	\$16,182,627
Less deductions	249,214,484	Net Patient receivables	39,162,823	Long-term debt	0
Net patient revenue	233,573,013	Other receivables	421,961	Other liabilities	957,090
Plus other revenue	12,943,006	Land, bldgs and equip: Net	78,651,470	Subtotal	31,937,390
Total revenue	246,516,019	Other assets	127,371,887		
Less expenses	227,290,317			Unrestricted fund balance	213,794,486
Nonoperating gains/losses	2,003,727	Total Assets	\$245,731,876	Total liabilities & fund balance	\$245,731,876
Net Income	\$21,229,429			Restricted fund balances	\$0

Selected Financial Statistics	FY 2002	All GMS Hospitals		Analysis Area 2B		Volume Group 1		FY 2002 vs. 2001	
		Value	Ratio	Value	Ratio	Value	Ratio	FY 2001	Ratio
Gross Rev as % Total Gross Patient Revenue									
Medicare [ \$194,275,590]	40.2%	41.7%	0.97	40.4%	1.00	41.7%	0.96	. %	.
Medical Assistance [ \$71,016,409]	14.7%	9.0%	1.63	13.2%	1.12	9.3%	1.58	. %	.
Commercial [ \$201,796,683]	41.8%	43.2%	0.97	39.1%	1.07	41.9%	1.00	. %	.
All other [ \$15,698,817]	3.3%	6.1%	0.53	7.3%	0.45	7.1%	0.46	. %	.
Deductions as % of Total Gross Patient Revenue									
Medicare [ \$117,090,792]	24.3%	23.7%	1.02	26.0%	0.93	23.4%	1.04	. %	.
Medical Assistance [ \$48,105,682]	10.0%	6.0%	1.67	9.1%	1.09	6.4%	1.57	. %	.
Commercial [ \$75,338,952]	15.6%	9.4%	1.66	11.0%	1.41	9.7%	1.61	. %	.
Charity care [ \$4,292,187]	0.9%	1.2%	0.74	1.3%	0.67	1.4%	0.62	. %	.
All other [ \$4,386,871]	0.9%	1.4%	0.64	2.4%	0.38	1.8%	0.50	. %	.
Total deductions [ \$249,214,484]	51.6%	41.7%	1.24	49.8%	1.04	42.7%	1.21	. %	.
Other Revenue and Net Gains or Losses									
Other revenue as % of total revenue	5.3%	5.1%	1.03	5.1%	1.04	4.1%	1.29	. %	.
Net gains/losses as % of net income	9.4%	5.3%	1.78	9.9%	0.95	5.9%	1.59	. %	.
Expenses as % of Total Expenses									
Salary/fringe benefit [ \$103,512,475]	45.5%	47.8%	0.95	41.7%	1.09	45.9%	0.99	. %	.
Supplies and services [ \$102,382,779]	45.0%	40.5%	1.11	46.9%	0.96	43.2%	1.04	. %	.
Capital component [ \$13,502,572]	5.9%	8.7%	0.68	8.1%	0.73	8.1%	0.73	. %	.
Bad debt [ \$7,892,491]	3.5%	3.0%	1.16	3.3%	1.05	2.7%	1.27	. %	.
Fiscal Statistics									
Operating margin	7.8%	6.1%	1.29	4.9%	1.59	5.7%	1.38	. %	.
Total hospital profit margin	8.5%	6.4%	1.34	5.4%	1.58	6.0%	1.42	. %	.
Return on equity	9.9%	10.0%	0.99	9.2%	1.08	9.9%	1.01	. %	.
Current ratio	2.8	2.5	1.10	2.3	1.21	2.6	1.07	.	.
Days in net patient accounts receivable	61.2	57.8	1.06	46.5	1.32	51.8	1.18	.	.
Average payment period	27.4	52.6	0.52	47.1	0.58	49.0	0.56	.	.
Equity financing	87.0%	56.2%	1.55	58.4%	1.49	55.9%	1.56	. %	.
Long-term debt to equity ratio	0.0	0.5	0.00	0.4	0.00	0.5	0.00	.	.
Times interest earned	.	5.0	.	4.5	.	5.2	.	.	.
Total asset turnover	1.0	0.9	1.14	1.0	1.02	0.9	1.10	.	.
Average age of plant: years	12.7	9.5	1.33	10.2	1.25	10.0	1.26	.	.
Increase (decrease) total net patient rev	. %	. %	.	. %	.	. %	.	. %	.
Output gross rev (% of total gross pt. rev)	36.2%	44.1%	0.82	37.1%	0.97	37.2%	0.97	. %	.
Net Revenue Statistics									
Inpatient net revenue per discharge	\$8,928	\$7,870	1.13	\$10,394	0.86	\$9,940	0.90	.	.
Inpatient net revenue per day	\$1,489	\$1,834	0.81	\$2,072	0.72	\$2,035	0.73	.	.
Outpatient net rev per visit	\$591	\$343	1.72	\$352	1.68	\$373	1.58	.	.